

To Our Valued RelaDyne Customers,

As you are aware, the environment that COVID-19 is causing has affected many areas of business and everyday life. RelaDyne seeks to keep you informed about the status of our ability to serve our valued customers.

Overall, our Supply Chain and Logistics are in a stable position with a strong ability for continual supply. Nearly all our products are completely manufactured and transported in the continental United States, with multiple vendors and supply points. Our inventory levels are at historical norms, and we use a network optimization plan utilizing RelaDyne owned equipment and third-party logistic firms to optimize our supply into our distribution network and marketplace. All KPIs and service levels in and out of RelaDyne are very stable. In response to the possible effects of COVID-19, we are monitoring supplier related disruptions and establishing high levels of communication with all our valued vendor partners.

Internally, RelaDyne has assembled a COVID-19 Task Force and an established contingency plan. We are adhering to all recommended health and safety plans as outlined by the US Government and World Health Organizations. Our workforce is adapting to these very changing life conditions through a variety of ways including limited interaction efforts with an active travel ban and conducting as much business as possible virtually. Additionally, our locations are limiting their access to our RelaDyne employees only. Through all of this, we have maintained focus on our business continuity strategy in order to service our customers.

Clearly, this is a very fluid and dynamic state of the world with no definitive outcomes or timelines. Therefore, we do encourage you to stock higher than normal inventory levels and be open to our technical expertise that, in the possible state of critical short supply, we discuss in advance acceptable alternative products. Your RelaDyne Sales Rep is informed and prepared to engage in these conversations and stocking level adjustments.

If you feel our RelaDyne business continuity and contingency plan may be of value to your own organization's COVID-19 preparedness measures, please reach out to your RelaDyne representative; we are happy to make it available.

All of us at RelaDyne wish you health and safety during this unprecedented time.

Sincerely,

Dan Oehler

Vice President of Sales and Marketing

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